

*Rx*

*Align Skills to Strategy*

# The Only 'Full-Stack' Hospital Training Solution



**450  
Hospitals**

**125,000  
Healthcare  
Professionals**

**2M+  
Hours of Training**

# What is 'Full-Stack' approach to training?

**Add-on Simulation Modules for Psychomotor Skills**  
AHA, BLS, ACLS, PALS & Core Nursing Skills

**Classroom Management and Instructors**  
For Internal and External Trainings

**Core and Custom Content**  
NABH, Clinical, Soft Skills, SOPs and Other

**Cloud Based LMS and Mobile App**  
Complete Life Cycle of Training Programs



## Full Scope coverage for ALL types of training

### ALL Departments & Employee Trainings

- Nursing
- Doctors
- Front Office
- Induction
- NABH & Quality
- Service Excellence
- Soft Skills etc.

### ALL Training Methods

- Classrooms
- E-learning
- Webinars
- Hybrid
- Simulation

### ALL Course Formats

- Videos
- PDFs
- Assessments
- SOP documents
- Local Language

### ALL Admin & Planning Tools

- Enrolment
- Self-Paced
- Assignment
- Attendance,
- Pre & Post Test
- Assessment
- Gamification
- Calendar
- Feedback
- TNA & IDP
- Microlearning

### ALL Reporting

- Compliance
- Coverage
- Completion
- Knowledge Impact
- Performance Improvement

# Leading Edge Content and Partnerships

## Global Expertise in Hospital Training

Serving 4000+ US Hospitals  
for Resuscitation Training  
since 2013

Strategic investments by  
HQRS (AHA entity) and  
Laerdal Medical

## Strategic Partnership for Resuscitation Training

AHA BLS, ACLS and PALS Certification from RQI Partners (a joint venture between American Heart Association and Laerdal Medical)



American  
Heart  
Association®



**Laerdal**  
helping save lives

## Peer-Reviewed Evidence Based Content



Partnerships with leading learning  
content providers in Healthcare  
Space

Customized Certification Programs  
for engaging, retaining and  
developing all levels of staff

Over 10,000 training titles in Clinical,  
Soft Skills, Healthcare Management  
and related areas

# Impact on Key business parameters

## MedLern's Mission & Purpose

We believe in the Business Value of Training. We are helping our client hospitals leverage training strategies for

- Revenue growth
- Clinical & Safety performance
- Compliance & Quality measures
- Operational Performance
- Employee Engagement & Performance

## Maximise Returns on Human Capital

Human resources expenses are **40-50% of the operating costs.**

Systematic training maximises return on human capital by enhancing skills, improving quality of care, increasing efficiency, reducing errors and risks, and enhancing employee satisfaction and retention.

**10%** Increase in Conversions



**Service Excellence**

**25%** Reduction in Patient Safety Issues



**Nursing Excellence**

**10%** Improvement in TAT SOP Compliance



**Operational Excellence**

**50%** Lesser NCs in Audits, Faster Accreditation



**Quality Indicators & Compliance**

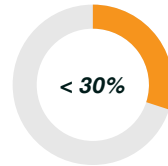


# How MedLern achieves Training ROI

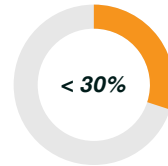
## The three key challenges in Hospital Training

- Setting Priorities, Planning for 25+ departments & Ensuring Timely Completion
- Staff Attrition, Workload & Knowledge Retention at Point of Care
- Measuring Impact of Training on Business Goals and Performance

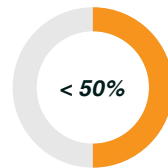
## These challenges result in poor implementation of training initiatives



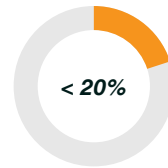
Coverage



Completion



Compliance



Impact

## How we transform Training with Digital Expertise



**Core Administrative TMS & LMS**

**Core Content & Content Creation Tools**

**Compliance & Management Reporting**

**Knowledge & Performance Metrics**

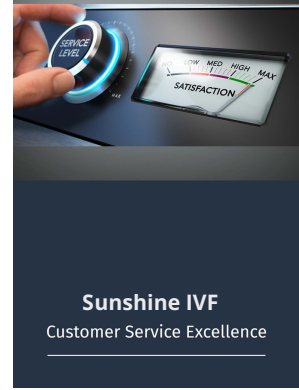
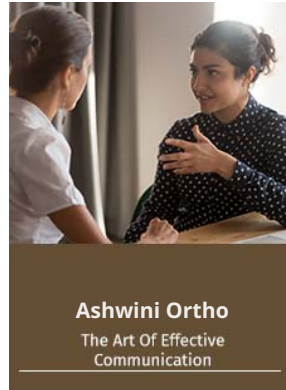
**Talent Management & Engagement**

# Our Industry Innovations which are powering our Hospital Partners

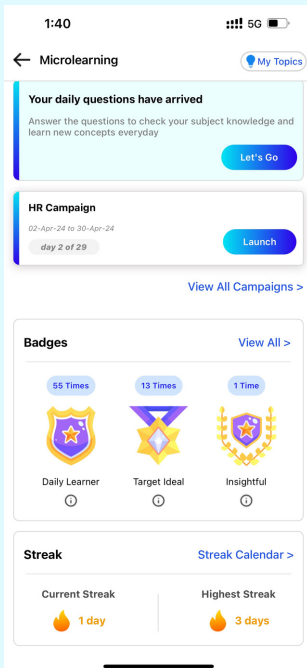
## Core Content Library



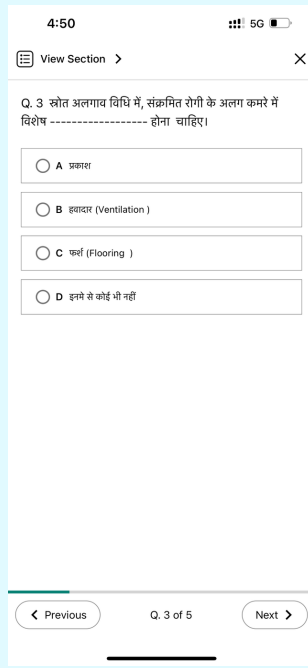
## Custom Content



## Microlearning & Gamification



## Local Language



## Nursing Competency

Kush Active Training Record Competency Training Need Analysis User Info

Employee Assessment will end on 30-JUN-24

Assessment Year: 2022 Competency Validity: All Competency Proficiency: All

Proficient Competencies: 52 / 62 Non-Proficient Competencies: 10 / 62

Clinical Skills Soft Skills Functional Skills Export DP

Competency	Valid	Target Proficiency	Manager Rating	Proficient	Trainings Recommended	Comment
Admission with Preparation of the Unit	Yes	L3	L3	Yes	Add	View Add
Transfer In, Transfer Out and Discharge	Yes	L3	L3	Yes	Add	View Add

## Nursing Privileging

MED LERN

Privileging Certificate

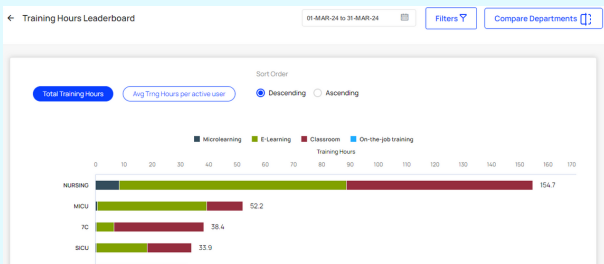
This is to privilege Uttam Talakola to take up the role of Team Leader

in Nursing Department with the EMP CODE NO MDLN0012 Date of Joining ---

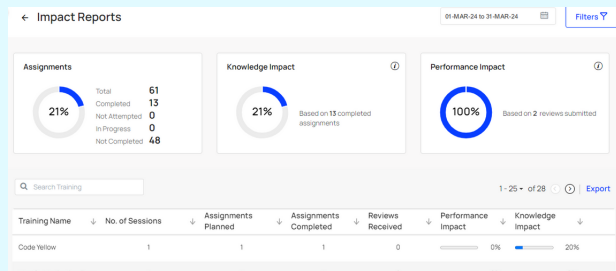
Appendix - L1 = Not Privileged, L2 = Privileged to work under supervision, L3 = Privileged to work independently

Skills	Date	Skill Assessment	Approved By	Comments
1 Procedure 2	17-02-2024 03:14 PM	L2	Sayee Krishna	NA
2 postnatal care	17-02-2024 03:14 PM	L2	Sayee Krishna	NA
3 Plan, implement & evaluate the	17-02-2024 03:14 PM	L2	Sayee Krishna	NA

## NABH Audit Ready Reports



## Impact Report



# Active Change Management Support from MedLern

MedLern's dedicated experts\* work with your HR, L&D, Nursing, Quality, Operations leadership teams for maximizing ROI and act as your extended L&D partners



- Manage onboarding, content, and data to ensure smooth integration and access
- Support initiatives to boost employee engagement and encourage participation in training programs
- Collaborate on maintaining a training calendar aligned with organizational goals and employee needs
- Tracking the training metrics for monitoring Coverage, Compliance, Completion and Impact through reports
- Disseminate best practices for maximizing effective training outcomes
- Regular updates on training activities, metrics, and outcomes to senior leadership
- Customized Program Design for Hospital Specific needs when needed

\* MedLern's experts have experience of working directly in Nursing, NABH, Hospital Admin and Hospital L&D

## All Sizes, Types and Specialities



# Optional Value Added Offerings



## Instructor-Led Trainings

Clinical, Soft skills ,  
Quality & Healthcare  
Leadership



## Modular Skills Training

16 Core Nursing Skills  
from Laerdal Medical



## BLS, ACLS & PALS

AHA Certification  
through RQI Partners



## Nursing Engagement & CPD

Certification Modules from  
RCNi and BMJ Learning



Better Prepared for Better Care



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